

# I. H. RY. CHIEF UNEARTHED THIS COUNTERFEITERS DEN

THE WEATHER  
FOR INDIANA—Cloudy tonight  
probably rain or snow in extreme  
south portion; Wednesday partly  
cloudy; not much change in tem-  
perature.

On streets and townships, 3c  
per copy. Delivered by carrier to  
Hammond and West Hammond.  
Three Cents

## THE LAKE COUNTY TIMES

VOL. XIV. NO. 145.

TUESDAY, DECEMBER 7, 1920.

HAMMOND, INDIANA

## DISCOVERS FOXY TRIPLE OFFENDER

John Dobron Alleged Moon-  
shiner and Box Car  
Robber as Well

Not satisfied with the returns from one criminal pursuit, John Dobron dashed in other lines, made careless as to his own safety by the ever increasing stream of money which swelled his bank account at home and abroad.

As a result of his ungovernable cupid, Dobron is now behind the bars of the county jail in Chicago, while federal, state and railroad officials investigate his activities as a counterfeiter, moonshiner and box car robber.

At the office of Chief Strong in Hammond today is one of the most complete and well equipped outfits ever captured. Federal officials believe that from it have come a quantity of twenty, ten and five dollar bills which have been found within the last year and which have been so near perfect as to deceive anyone but an expert.

BOX CAR THEFTS FIRST CLUE  
Strong came involved in the matter when investigating box car thefts. A shipment of cigars was stolen and a close watch was kept for their appearance on the market. Finally one of the boxes was found in an East Hammond store. Investigation revealed that a man had been selling them in that part of Hammond at a remarkably low price.

This lead was followed and soon the entire shipment of forty-five boxes had been accounted for. At last the cigar salesman was located. He owned a small farm six miles west of Blue Island, Ill. The place was raided.

The first visit to the farm yielded further evidence of car thefts in the shape of a suitcase filled with silk cloth. In a room in the farm house a moonshiner still was found in operation.

THE BIG FIND  
But the big find was made when the officers entered the clean and well equipped basement. There the counterfeiting outfit was located. There was a small printing press, a copying camera, several hundred dollars, bottles and jugs of chemicals and ink, an expensive photographic printing frame, engraving, zinc plates for etching, numerous lighting devices for furnishing the intense white light necessary to perfect work.

None of the plates ready for printing money were found.

Strong was not satisfied. He visited the place again and had some of the siding torn from the barn wall, continuing his investigation. There between the walls he found a number of photographic copies of bank notes, done on zinc and ready to be etched into printing plates.

It was found that the photographic material had been purchased from a Chicago optical house. This place was visited and the records showed that Dobron had made the purchase in November, 1919, paying \$1,800 for the outfit. Dobron was turned over to the U. S. Secret Service authorities at Chicago and is being held in jail.

DID BUSINESS IN HAMMOND  
When Dobron bought this engraving outfit he lived on Forty-third st. in Chicago. Later he moved to the farm west of Blue Island. It is believed that his principal fence for his bogus money and stolen goods was located at Burnham, while small quantities were disposed of in East Hammond.

It was learned that Dobron has an account with a Hammond bank, but his deposits of late have been large. However, it is known that he has kept an almost constant stream of money going to his family in Lithuania.

REPUBLICANS WILL ASSAIL IMMIGRATION

BY A. O. HAYWARD

WASHINGTON, Dec. 7.—The House today voted to suspend the rules, demanding a temporary cessation of the flood of immigration, republican leaders in the house planned this morning to jam through late today, under a special rule, a bill suspending the Johnson bill suspending all immigration for a period of two years.

Efforts to effect an organized fight against the legislation were made today by Representative Siegel, of New York, republican, and Representative Sabath, of Chicago, democrat. Each represents a district with large foreign population. They want more drastic exclusion regulations to keep out the undesirable, but free admission of all immigrants who are likely to make good citizens.

The report of the house immigration committee supporting the Johnson bill called attention to the great rush of European Jews into the country. It points to the fact that all these immigrants are destined to the large industrial centers now overcrowded and without adequate housing for their present residence. Some of the immigrants now coming in are agriculturalists. The committee has been informed that millions of Jews from Poland and Germany are seeking passports from their governments to come to the U. S. and that all of them are without funds, food and shelter.

Pacific coast members are disappointed that the bill does not provide specifically for exclusion of Japanese immigration. They will try to have a provision to this effect inserted in the bill.

## WILL CLOTHING INDUSTRY GIVE ULTIMATUM TO WORKERS?

### ALL SIGNS POINTING TO LABOR WAR

Only 10,000 Out of 65,000  
Workers in New York  
Are Employed

(INTERNATIONAL NEWS SERVICE)  
NEW YORK, Dec. 7.—Peace or war in the clothing industry of New York hinged today on whether the clothing manufacturers would put into force their ultimatum for price work, reduction in wages and re-establishment of the right to "hire and fire" which has been rejected by the unionized employees.

War was expected, although during the next several days negotiations which are being sought by the representatives of 65,000 Amalgamated Clothing Workers may delay the open breach.

The employers have the upper hand. Of 19,000 of the 65,000 workers have employment owing to the fact, employers say, they have no orders for spring suits. They further contend they will be unable to operate in competition with other clothes makers.

The workers, half of whom assembled in mass meetings, voted rejection of the employers' ultimatum, gave their delegates power to negotiate and pledged, in the event that the employers should force a strike upon us, to put forth all effort to bring this struggle to a successful conclusion.

Sidney Hillman, union workers' president, was to carry the workers' reply to the manufacturers today. The manufacturers previously had decided to put their ultimatum into effect, whether accepted or not, feeling that with the lack of employment they could well risk such a step. However, union leaders said they did not expect employers to force a lock-out immediately. Many of the 19,000 workers still employed on part time.

The workers were not inclined to strike in the face of the employers' ultimatum and work changes, but to report such "infringements" to union officials.

Hillman was anxious to learn whether the employers really desired a test of strength, or merely wished to bargain.

"If the employers really want the things they ask for I think they know they will have to fight for them," he said.

"I think they must know we are not ready to give up the things which have made possible new standards in the clothing industry."

INSURANCE  
MAN SHOT  
BY HOLDUPS

\$100.00 REWARD  
For the arrest and conviction of the parties who held up and shot Frank McCullough, in West Hammond on Monday night.

J. R. SABADOS, SUPT.  
Met. Life Insurance Company.

In a daring holdup staged just after darkness had fallen, Frank McCullough, 444 Garfield ave., West Hammond, was shot and robbed yesterday morning.

### Did You Hear That

RUSSELL EVANS of Rensselaer, is the guest of relatives here.

L. L. ROEMERGER has been called to New York on legal business.

THE H. L. FIDELERS, of Rensselaer, have moved to this city to make it their home.

E. C. MINAS has been at French Lick Springs for a few days taking the waters there.

DICKSON BROS. have a machine which cuts and wraps candy "Alases" in the window of their Sibley st. store.

PETE KAISER, who has been working in North Dakota, among the non-partisan, has been back again in Hammond.

THE Pennsylvania railway had a bad freight wreck east of Crown Point yesterday, in which a train was derailed.

MICHIGAN CITY is planning to build a new \$100,000 Masonic Temple and the preliminary steps have been taken.

THE movement suggested by Frank O'Rourke to have the proposed athletic plant a public memorial, is meeting with more and more favor every day.

FORMER SENATOR BOWSER, of Chester, well known to republican politicians here is in a LaPorte hospital to undergo a serious operation.

JULIUS H. MEYER, who has been ill for some time, was able to attend the Rotary Club meeting today and was given a great hurrah by his fellow Rotarians.

FEW people who did not see it would believe it, but a month ago today the kids were skating on the lagoon in Harrison Park, the ice being over an inch thick.

"DONALD GAVIT says that the change from being a reporter to the banking business would be O. K. if he didn't feel just because he doesn't have to work day and night.

THAT ALF. W. J. WHINERY does not carry a gun is shown by the fact that the burglar found it at his home last night. But he wasn't there to use it, more's the pity.

AUTOMOBILES belonging to George Grimmer and Leo Paulk came together yesterday at Truman and Calumet aves. No one was hurt but the cars were slightly damaged.

THIS column was away off when it predicted grass for the Central school lawn. That black dirt was eluding and the whole world is now being covered with crushed stone.

NOW that the Board of Works has finished all of the public improvements slated for this year, they are getting things moving for a busy season with the opening of spring.

EVERY member of the Hammond Legion post is wanted at the special meeting tonight at which the proposal to erect an athletic park instead of a memorial hall will be discussed.

MRS. LENORA DROOM BLAIN, formerly a well known Valparaiso girl, her husband and son, were all killed in an auto accident near their home in San Bernardino, California, last Saturday.

POLICE are speculating on what will be done by the city council tonight in the way of choosing a successor for City Clerk Billy Rose. Mayor Brown's appointment was not approved at the last meeting.

ANNOUNCEMENT of a big deal which has been made by C. M. Meyer & Co. is being made just as soon as a few of the final details have been attended to and the proposition is all tied up in a bag.

WALTER J. TROST, son of Baliff Tracy Trost, left today for Gatesville, Tex., after being held here for the funeral of his brother, Douglas. He is a delegate for the Marine Firemen, Officers and Seamen union.

THE Gary & Valparaiso Interurban has been granted a freight and passenger fare increase by the Indiana State Utility Commission. There is an increase of 23 1-2 per cent over all existing class freight rates.

THE value of co-operation is shown in a nearby newspaper which printed that it was a feeling better and through hobnobbing in an auto with George Locklin is in a fair way to become immaculate with the favor for California.

AUTOISTS and street car passengers trapped on the Calumet and Kenwood from the hand of the holdup. The following managed to wrest himself free and at the same time the robber was disarmed. Whether it was done accidentally or intentionally is not known. McCullough realized that the bullet had hit him and was not able to pursue the man who quickly made a getaway.

He was able to go to the home of his father-in-law, John Wolf, at 121 Harrison ave., where medical attention was summoned. McCullough says he did not get a good view of his assailant's face.

### HIGH MARK CANDIES FOR HOLIDAYS

If you are a woman and you have been buying for as long as possible before buying that box of 21 Ropo cigars for your husband's Christmas present in the hope that prices would come down, you are doomed to disappointment. Buy it now.

The same advice may be given to men, young or old, who have had certain fancy boxes of candy in mind as a suitable Christmas gift. Buy them now. The price will not drop soon.

WHEN WILL THEY DROP?  
These are the opinions of Mel Monnette, proprietor of the Smoke Shop at State and Hohman streets and Mel should know. "People are asking me every day when the prices of smokers and candy will drop," said Mr. Monnette this morning. "I tell them all that I don't know but from my knowledge of conditions it will probably be a long time."

"You know," continued the smoke shopper, "the quality of cigars today is way below what it used to be. The prices have been increased while the quality was lowered. The cigar you smoke today is much inferior to the same brand which you bought several years ago at a lower price. As I have it taped up to the quality of the cigar and bring it up to the old standard then as costs come down they may cut the prices."

DOES NOT EXPECT CUTS.  
Mr. Monnette looks for little cut in prices of cigars at present but believes the manufacturers will use the old plan of bringing out new brands, at the pre-war rates, thus gradually showing the present standard brands into the background. In support of this theory he points to a number of new brands which have appeared on the market recently at the old price of fifteen cents for twenty.

Buyers of Christmas candy will receive no benefit from the sharply declining sugar prices, according to retail dealers. They say that the sweets now offered for holiday sale were purchased under the top-price scale or on the first break in a fairly level market and stand them an actual outlay from 50 to 100 per cent in excess of what current prices from the wholesaler should be.

It is freely predicted, however, that with the waning of the holiday rush an immediate drop in retail prices will bring candy to almost a pre-war level. Candy prices for Christmas will range, based on present prices, from 35 cents to \$1.60 a pound, according to the grade bought and the manner in which it is put up.

Last year candy was ranging from 50 cents to \$1.50 at the same time and during the highest price period, when sugar was selling at 26 1/2 cents a pound, prices were even higher.

For the usual Christmas trade the majority of candy is being sold in "loose or bulk" candy bought by the retailers in pairs and barrels and in this line the decline already has made itself felt and prices will be low, but not enough to have a real effect on sales prices.

PACKAGE CANDY SHOWS LITTLE CHANGE.  
Box or package candy will show practically no change in price, dealers say. This they attribute more to the high cost of boxes, ribbons and other material used in packing than to sugar prices. Little difference is shown in this line, the wholesale prices ranging from 25 cents a pound to \$1.15. The retail price on the same article will be from 70 cents to \$1.50, according to the grade of candy and the package in which it is contained.

"The candy man is hard hit this year," said one of the large manufacturers. "The goods we are selling today are made from materials bought on the peak prices and most of us are now actually putting out our goods at a loss. For instance, candy made today is mostly from sugar bought at 24 and 26 cents a pound and we are forced to sell at prices based on from 32 to 35 cents a pound. This is a heavy loss to the manufacturer."

From the standpoint of the jobber the usual answer was "Yes, we are selling at a loss. We now have our stock for the Christmas trade and it was bought at a time when sugar prices were high. We are helping the manufacturer and taking a loss on candy, and the retail trade should help us bear this loss. One reason for this high candy price is the refusal of the retail dealer to bear his proportionate loss along with us. He buys at our loss and sells at a profit."

RETAILERS DENY PROFITEERING.  
From the retailer comes the rebuttal: "That is not true. It is all well and good for the jobber and wholesaler to say he is selling at a loss and that we are not bearing our proportionate share of the loss. However, he does not stop to explain, when showing his figures, that the goods he offers at the big decline is not on the market and can not reach the trade before after the first of the year. The goods we are offering now were bought at high prices and not prices existing today."

G. A. R. ELECTION

W. M. Calkins post 503 G. A. R. of Hammond held its election of officers Saturday evening in the post headquarters at the court house. The election resulted as follows:

Commander, Patrick Reilly.  
Senior vice commander, G. G. Wood.  
Junior vice commander, A. F. Robinson.  
Quartermaster, E. Clark Johnson.  
Chaplain, L. G. Pollard.  
Adjutant, G. E. Jaque.  
Officer of the day, W. A. Strange.

### Serg. Cramer Transferred To Georgia

After spending 21 months in Hammond as officer in charge of the recruiting station during which time he added 350 men to the U. S. army, Sergeant Robert G. Cramer has been transferred. He and Mrs. Cramer left this morning for Camp Benning, Ga. While he professes to be in the dark as to what the future holds in store for him, those acquainted with the excellent work which he did in the region are of the opinion that he is slated for a bigger job.

Corp. L. E. Caster of the 13th Infantry will have command of the Hammond district and Lieut. M. H. Meeks, who came a few days before Cramer's transfer will take charge of the Fort Wayne district.

Cramer came to Hammond in March, 1919, at a time when Hammond's hundreds of service men were being discharged and army life's attraction was at low ebb. He started right off with 49 recruits the first month, 42 the next and held the pace until the first of September. Various conditions continued to lower the number of recruits



SERG. ROBERT G. CRAMER.

during September and October, but he kept going strong after that. Last March he celebrated his anniversary in Hammond by sending 51 men to the army. That record stood until last month when 52 recruits were shipped, his banner month. He was looking for still more this month.

Much of the time Hammond has stood ahead of all of the subdivisions of Indiana and frequently Cramer has even gone ahead of the main station in Indianapolis. In his short time in Hammond the sergeant has become known to people in all parts of the city as well as in Whiting and East Chicago. He has devoted considerable time to Americanization work and has been of great assistance to ex-service men in helping them get the bonus, victory medal, service pin or clothing. No man came to him with a hard luck story without getting aid. Many times Cramer suffered financial embarrassment just because he gave his last coin to an ex-service man who was temporarily out of luck. Wherever Sergeant Cramer goes, the good wishes of a host of friends in Hammond and vicinity will accompany him.

ARMY RECRUITING  
Yesterday the army recruiting station enlisted 15 men for different branches of the service, some going to Honolulu, some going to Panama, and others to different parts of the U. S. Last month this office accepted 52 men. Up to this date this month the office has accepted 23 men. Corp. L. E. Caster, who relieved Serg. Cramer, predicts between 70 and 80 men for this month.

Last month the U. S. army accepted nearly 10,000 men. Young men have just begun to realize that the regular army soldier with his 25 per cent increase in pay since last July, ranging from \$20 to \$150 per month is setting on the world. At present the army authorities in Washington have issued orders whereby young men between 18 and 18 years of age, who are robust in size with their parents' consent, may be accepted for enlistment in the army.

Corp. Caster wants the people of Hammond to know that he is here to cultivate a warm friendship and to offer his co-operation in any way that he may render it. He also stated that his office will be open from 9 a. m. to 5 p. m. daily with the exception of Sundays and holidays. Men wishing medals may obtain the forms at this office upon request whereby upon presentation to the Red Cross they will receive their victory medal within from 10 to 15 days.

E. Chicago  
Wins From  
Crown Point

(SPECIAL TO THE TIMES)  
CROWN POINT, Ind., Dec. 7.—The Crown Point High school basketball team met defeat at the hands of the East Chicago quintet on Friday night to the tune of 18 to 8. Frederick being on the sick list, Loy with a sprained wrist and Hathaway out of the game made the above score assume the proportions it did. However the local team put up a good fight considering that the odds were against them. The game was played at East Chicago.

### WILSON IN HIS LAST MESSAGE

President Urges Congress  
to Make U. S. Champion  
of Right and Justice

BY GEORGE H. HOLMES  
(STAFF CORRESPONDENT U. S. SERVICE)  
WASHINGTON, Dec. 7.—Calling attention to the fact that the United States is the "sample democracy of the world," and as such is constantly under world scrutiny, President Woodrow Wilson in his last congressional message today urged upon congress the duty of making this nation the champion of right and justice in the world affairs.

Only by rectifying wrongs within our borders and championing the right wherever it is in danger, the president pointed out, can the U. S. fulfill its destiny and keep faith with the fathers of the republic.

The president's message made no mention of the league of nations nor any international aspect in particular. It was a short message and more than half of it was devoted to domestic affairs.

At the last moment President Wilson yielded to the wishes of his physician and did not attempt to go to the capitol and deliver the message in person before a joint session of the two houses.

Instead, a few minutes before noon the message was transmitted to each house separately and there was read to the members.

President Wilson began his message with a quotation from Lincoln:

"Let us have faith that right makes might and in that faith let us dare to do our duty as we understand it."

The simple faith expressed in Lincoln's words formed the gist of the entire document. There was no reference to the tumultuous closing days of his own administration, nor the incoming republican administration on March 4.

This one phrase, the president said, marks out America's duty in both foreign and domestic affairs. By this faith alone, the president said, "can the world be lifted out of its present state of confusion and despair."

The president himself summed up his message in its final paragraph:

"I have not so much to say to you as a series of recommendations," he said. "As I have sought to utter a confession of faith, of the faith in which I was bred and which it is my solemn purpose to stand by until my last fighting day, I believe this to be the faith of America, the faith of the future, and of all the victory which await final action in days to come, whether in America or elsewhere."

The first half of the presidential message was devoted to expressions of his faith and the urging upon congress its duty to make America indeed the champion of right and justice. Then, turning to domestic affairs, the president recommended to congress the following:

The passage of a budget bill to stabilize the government's finances.  
Stricter economy in governmental expenditures in order that the burden of taxation be lightened and the national debt decreased.  
Revision and simplification of the taxation system, which he declared, has become "an immediate necessity."

The granting of a loan to the "struggling government of Armenia." Granting to the Philippines their independence "after they have succeeded in maintaining a stable government."

The message in part was:

"GENTLEMEN OF THE CONGRESS:—When I addressed myself to performing the duty laid upon the president by the constitution to present to you an annual report of the state of the Union, I found my thought dominated by an immortal sentence of Abraham Lincoln's:

"Let us have faith that right makes might, and in that faith let us dare to do our duty as we understand it."

A sentence immortal because it embodies in a form of utter simplicity and purity the essential faith of the nation, the faith in which it was conceived, and the faith in which it has grown to glory and power. With that faith and the birth of a nation founded upon it came the hope into the

House breakers, who have been operating in Hammond and West Hammond during the last few weeks were on the job early last night.

Attorney W. J. Whinery and family were away from their home, 55 Detroit street, yesterday evening until 5 o'clock. When they returned they found that the place had been ransacked. The burglar had gained entrance through the basement, breaking through two doors. The loss, as near as could be ascertained, consisted of a new suit of clothes belonging to Mr. Whinery, three gold pins, two small savings banks and a 32 caliber revolver. The total value is placed at \$150.

In West Hammond the home of Dr. A. L. Hickman, 10 Waltham street, was visited. There the loot is estimated at close to \$250. It consisted of all of Dr. Hickman's jewelry, two table cloths and a fur cap. In the jewelry were four or five diamond rings, two or three brooches and the same number of stickpins. The thief got in through a window.

Dave Akin reported to the police that his coal office at 15th street and Calumet avenue was entered and ransacked. The only article of value taken was an American adding machine worth \$45. The same place was robbed of a watch and alarm clock six weeks ago.

Saturday Gust Hankensetter moved to 415 Morton avenue, Saturday. Because the gas was not connected he and the family went to Chicago over Sunday to stay with friends. When they returned to Hammond yesterday they found that burglars had been busy in their new home. Entering through the cellar the thieves had found \$100 in paper money and they also took a new rug worth \$150, an overcoat worth \$60 and a revolver.

Several house holders have reported prowlers around their homes at night, but in each case the intruders have retreated on finding that the people in the house had been aroused.

U. S. HOUSE  
SALE ALL  
BUT ENDED

The sale of U. S. government houses in Hammond has been practically completed by Frank R. Martin of Woods, Martin & Co., the sales representative of the U. S. housing corporation.

The sales now exceed \$500,000.00 and there are only about half a dozen houses left for sale together with some out lots which were not built on. The magnitude of this operation may be appreciated when it is known that 174 houses have been replaced by over 100 owners and that a large subdivision of houses has completely changed hands in the brief period of four months.

The measure of the housing demand in Hammond may also be taken by noting the fact that the sale of two-thirds of a million of dollars of houses has not perceptibly slackened the demand.

NEW HIGH GRADE DISTRICT  
The result has been that where the Lyndora addition was once referred to slightly it is now regarded as one of the best residential districts on the east side. The residents there are American citizens of the better class and that a large subdivision of houses has completely changed hands in the brief period of four months.

The sale of these houses is unquestionably the largest real estate operation of the year in Hammond and in fact the Calumet district. It illustrates what can be done by rational methods of the conservative character.

A policy of avoiding misrepresentation has resulted in the best of feeling between the new purchasers and the government representatives. That the houses are really bargains is shown by the fact that in a few cases the buyers have derived sufficient income from two rooms to make the monthly payment to the government.

MANY FINE INVESTMENTS BOUGHT  
The purchasers of the flat and duplex houses not only have kept rentals down to a reasonable figure, but are making from \$15 to \$25 per month in profit as well. A number of real-estate men have made a substantial advance over the original purchase price.

The outstanding facts that contributed to the success of the government's project in Hammond were as follows:

WISER CITY PLANNING PAYS  
1.—Wiser city planning shown in laying out the subdivision. The substantial character of the street improvements. The practical plans adopted for the houses to be built, favoring the sand with black dirt and the planting of trees and shrubs.

2.—The conscientious management of the whole project by Arno D. Curdes of Fort Wayne by which the property was conserved, the untiring efforts of Edgar W. Shookman and his wife who managed and rented the property to the best advantage.

During the sale of the property:

1.—The policy of avoiding sales to undesirable simply to make sales. The policy of encouraging sales to the better class of people.

2.—The policy of securing possession from tenants. It was found that the tenants, desiring to retain possession of their houses on the low rental basis did not encourage purchases and would not themselves buy. The attitude towards tenants was based on a recognition of the prevailing housing shortage.

3.—The policy of securing possession from tenants. It was found that the tenants, desiring to retain possession of their houses on the low rental basis did not encourage purchases and would not themselves buy. The attitude towards tenants was based on a recognition of the prevailing housing shortage.

### U. S. HOUSE SALE ALL BUT ENDED

The sale of U. S. government houses in Hammond has been practically completed by Frank R. Martin of Woods, Martin & Co., the sales representative of the U. S. housing corporation.

The sales now exceed \$500,000.00 and there are only about half a dozen houses left for sale together with some out lots which were not built on. The magnitude of this operation may be appreciated when it is known that 174 houses have been replaced by over 100 owners and that a large subdivision of houses has completely changed hands in the brief period of four months.

The measure of the housing demand in Hammond may also be taken by noting the fact that the sale of two-thirds of a million of dollars of houses has not perceptibly slackened the demand.

NEW HIGH GRADE DISTRICT  
The result has been that where the Lyndora addition was once referred to slightly it is now regarded as one of the best residential districts on the east side. The residents there are American citizens of the better class and that a large subdivision of houses has completely changed hands in the brief period of four months.

The sale of these houses is unquestionably the largest real estate operation of the year in Hammond and in fact the Calumet district. It illustrates what can be done by rational methods of the conservative character.

A policy of avoiding misrepresentation has resulted in the best of feeling between the new purchasers and the government representatives. That the houses are really bargains is shown by the fact that in a few cases the buyers have derived sufficient income from two rooms to make the monthly payment to the government.

MANY FINE INVESTMENTS BOUGHT  
The purchasers of the flat and duplex houses not only have kept rentals down to a reasonable figure, but are making from \$15 to \$25 per month in profit as well. A number of real-estate men have made a substantial advance over the original purchase price.

The outstanding facts that contributed to the success of the government's project in Hammond were as follows:

WISER CITY PLANNING PAYS  
1.—Wiser city planning shown in laying out the subdivision. The substantial character of the street improvements. The practical plans adopted for the houses to be built, favoring the sand with black dirt and the planting of trees and shrubs.

2.—The conscientious management of the whole project by Arno D. Curdes of Fort Wayne by which the property was conserved, the untiring efforts of Edgar W. Shookman and his wife who managed and rented the property to the best advantage.

During the sale of the property:

1.—The policy of avoiding sales to undesirable simply to make sales. The policy of encouraging sales to the better class of people.

2.—The policy of securing possession from tenants. It was found that the tenants, desiring to retain possession of their houses on the low rental basis did not encourage purchases and would not themselves buy. The attitude towards tenants was based on a recognition of the prevailing housing shortage.